

# Success Story

KWE Vietnam

**KWE**  
Global Logistics Partner

## Oversized Cargo for an Industrial Manufacturer

Coordinating end-to-end handling for specialized cargo

**APL**  
Logistics  
A member of the **KWE** Group

# Challenge

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This operation involved transporting an oversized 10-ton steel duct for an industrial manufacturer, requiring specialized equipment, cross-functional coordination, and precise handling from start to finish.

Key challenges included:

- Limited carrier availability due to **vessel and equipment constraints**
- **Change of loading terminal**, resulting in a **more complex trucking route**
- **Delays** that reduced handling time and increased cost exposure





## Solution

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# Proactive Planning and Flexible Alternatives to Meet Carrier Constraints

To address vessel and equipment limitations, KWE reconfigured the loading plan to **ensure compliance with carrier requirements**, while allowing the shipment to move within the customer's delivery timeline and budget. The proactive approach **minimized delays** and **prevented potential storage or repositioning costs**.



## Dedicated Route Management and On-Site Supervision

Before transportation, the trucking team conducted a comprehensive route survey to assess road conditions and clearance limitations. A **dedicated operations team** accompanied the cargo during transportation, **coordinating closely with local authorities** and **taking preventive measures to avoid any damage** to infrastructure or cargo under tight route restrictions.



## Coordinated Execution and Full Compliance Across All Handling Stages

KWE maintained **continuous coordination** with the shipper, vendors, and port authorities to adapt to schedule changes and minimize operational risks. Customs clearance, fumigation, and lashing were managed in accordance with port and safety regulations, **ensuring the cargo's secure and compliant movement** throughout the logistics process.

# Results

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- **Shipment delivered safely and on schedule** despite route restrictions and vessel delays
- **Customer avoided additional storage and handling costs** through proactive coordination
- **Full visibility maintained** from planning to final loading
- Reinforced KWE's capability in managing complex, end-to-end logistics under challenging conditions





## What can **KWE** do for you?

Provide fully integrated logistics management for complex or oversized cargo

Combine planning, supervision, and compliance to ensure smooth execution

Offer practical, on-ground solutions tailored to operational constraints