



# Acquisition of the Shares of APL Logistics Ltd



*Global Logistics Partner*

Kintetsu World Express, Inc.  
February 2015

*kintetsu world express*

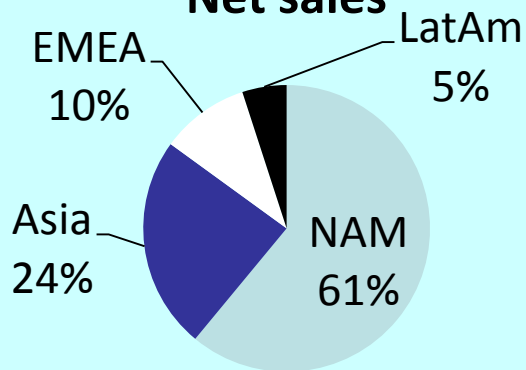
# APL Logistics Profile



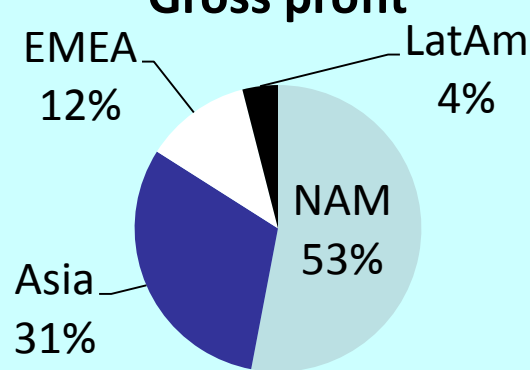
<b>Company name</b>	APL Logistics Limited	<b>Employees</b>	6,105 ( Nov, 2014 )
<b>Founded</b>	Aug 30, 1977	<b>Bases</b>	120 Bases ( 60 countries ) , Warehouses : 218
<b>Representative</b>	President / Beat Simon	<b>Total asset</b>	USD 645 million
<b>Head office</b>	9 North Buona Vista Drive #14-01, The Metropolis, Singapore 138588	<b>Major shareholders</b>	Neptune Orient Lines Limited : 100%

## Geographical Reach

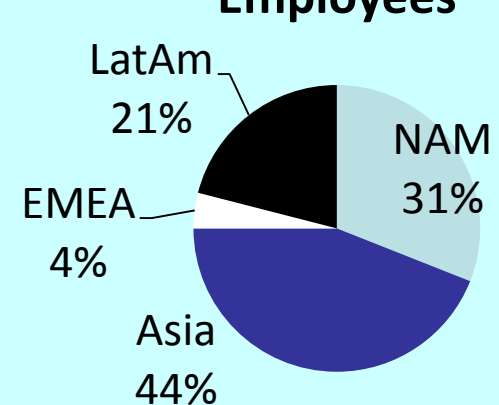
**Net sales**



**Gross profit**



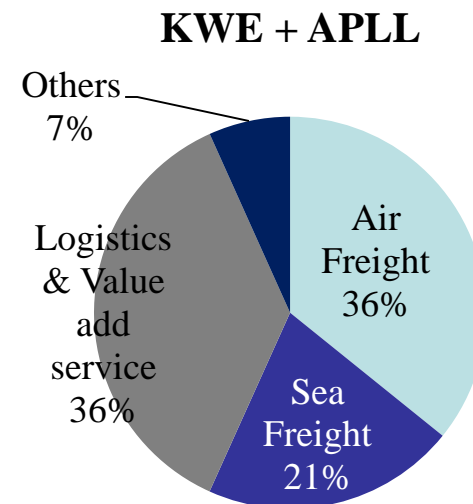
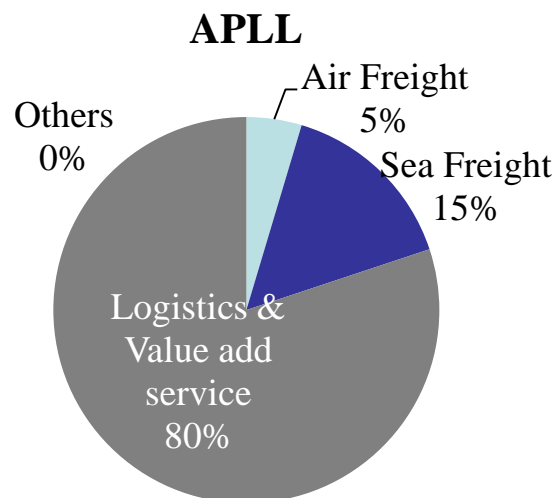
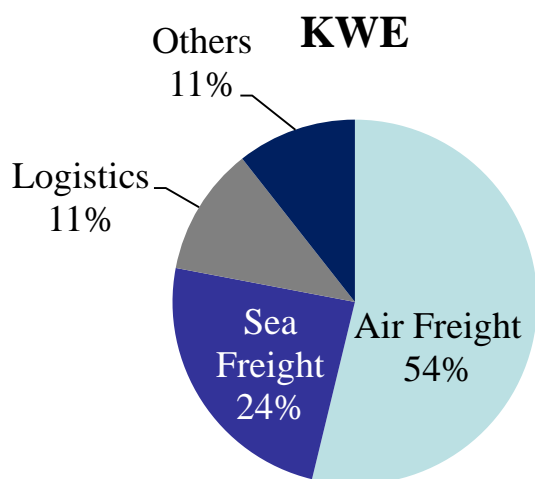
**Employees**



# APL Logistics

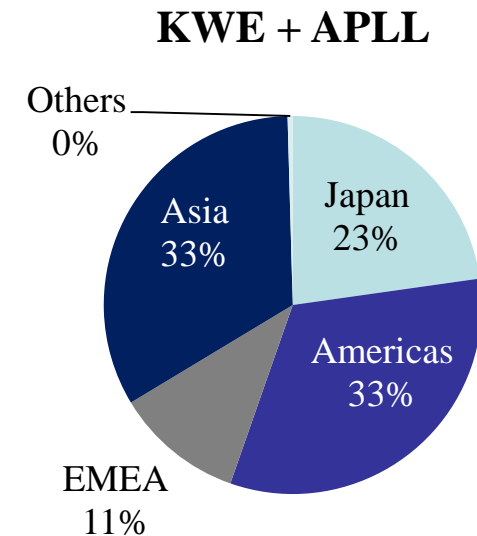
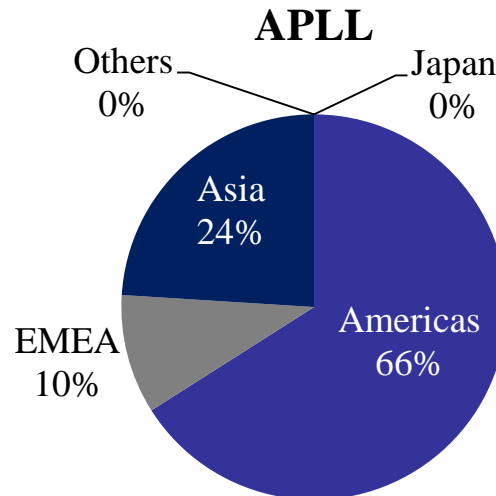
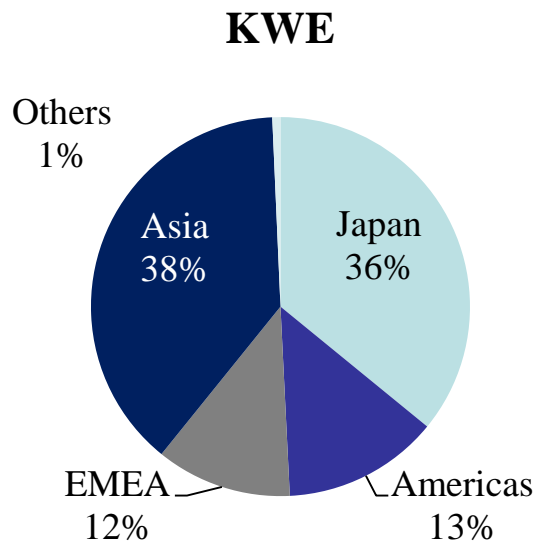
## Revenue Split

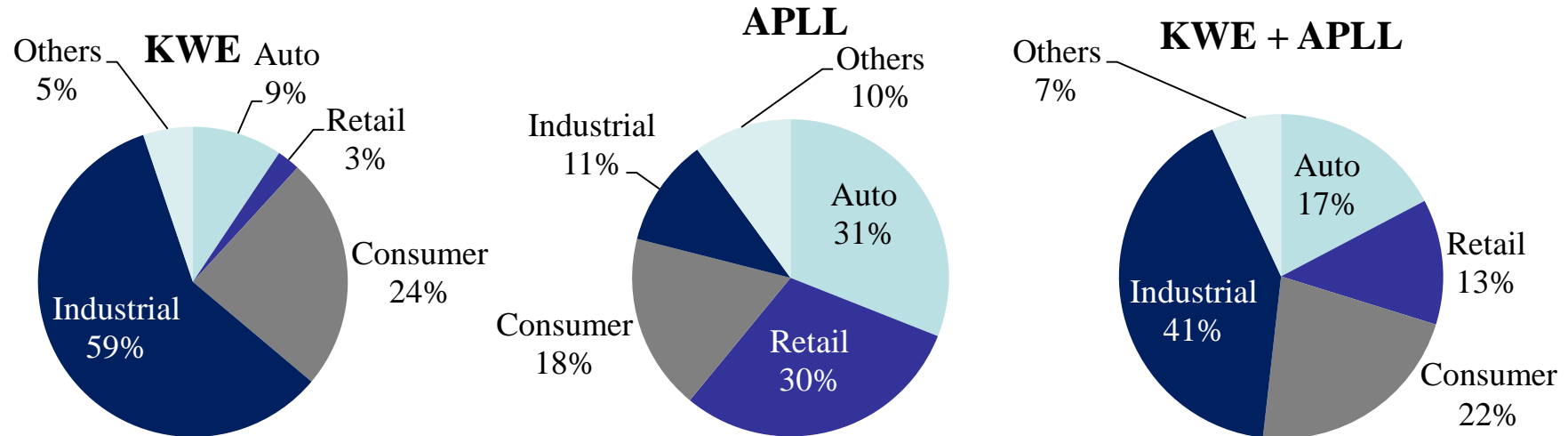
		Auto	Retail	Consumer	Industrial	TOTAL
Int'l Logistics Services	Ocean (FCL/LCL)	<2%	26%	4%	3%	36%
	Air					
	Consolidation					
	Customs Brokerage					
Intermodal and Trucking Logistics	IndiaLinx	30%	4%	2%	5%	43%
	Intermodal domestic and US-Mexico					
	Transport Management					
Contract Logistics Services	Warehouse/RDC and Distribution	1%	3%	11%	3%	20%
	High touch VAS					
		31%	32%	15%	11%	100%



\*KWE "Logistics" is Contract Logistics mainly.

\*The ratio of compositions of APL Logistics company will be our presumption.





# Goal to Achieve

With its' strength in logistics service for automotive and retail industries especially in North America and Asia, APL Logistics will reinforce KWE Group's global freight forwarding business both in geographically and industry verticals.

Combining APLL's various high-value-added logistic services with KWE's global networks for air and sea freight forwarding, we can create a new value and provide our customers with "full range" of optimized services.

