

KWE

Project Division

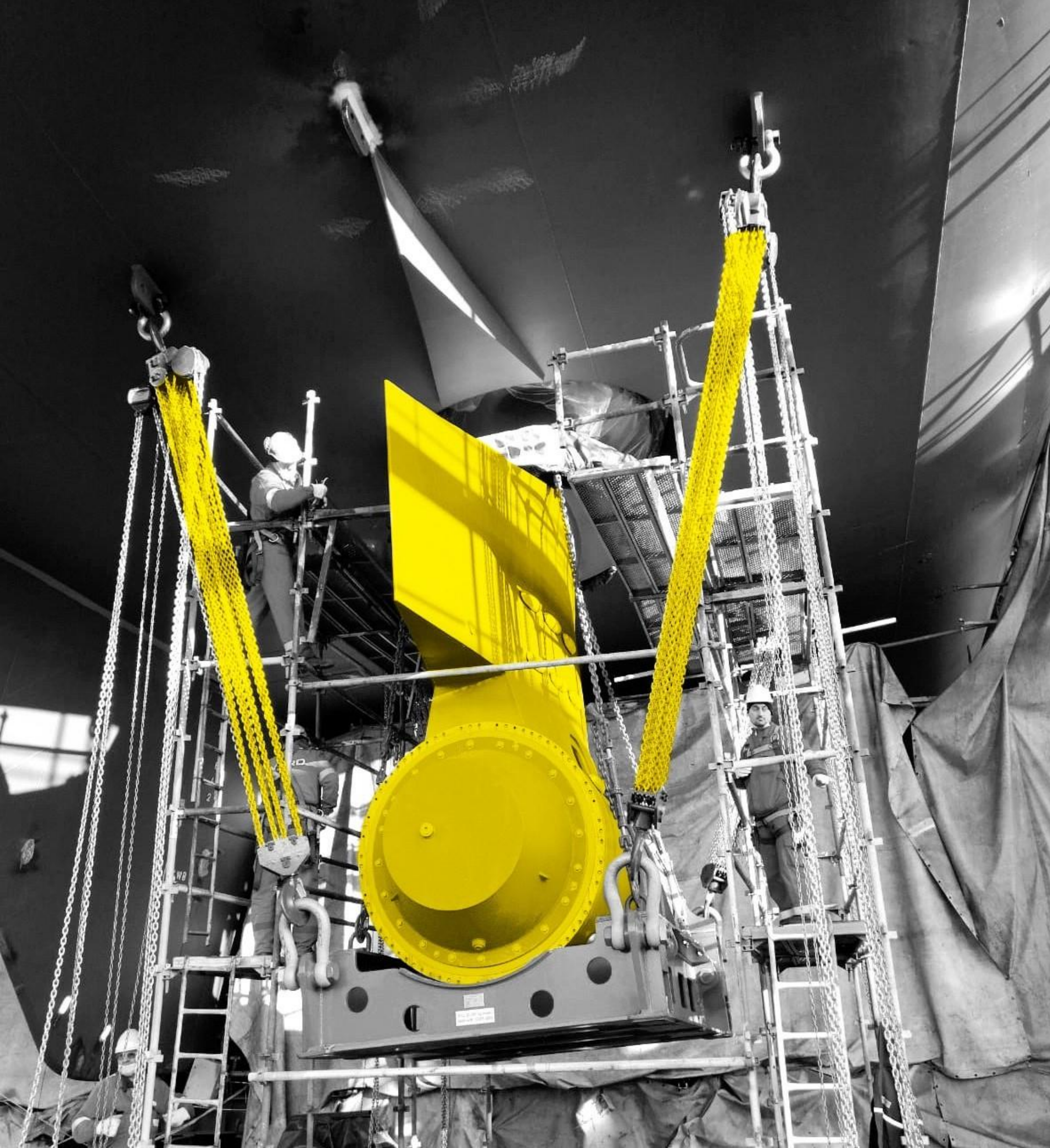


KWE PROJECT DIVISION ESTABLISHED

KWE newly established a project division as part of **KWE's** EMEA Region Headquarters.

Kintetsu World Express (EA) B.V.
Constanta Branch
Publicist Constantin Sarry No.19
Romania





KWE Project Logistics

The newly formed project division provides **KWE** a unique setup for global end-to-end project logistics. Our expertise in the shipping industry and our technical know-how equip us to deal with challenges ranging from oversized and heavyweight cargo to vessel or aircraft charter.

Our project division focuses on Oil & Gas, Energy, Power Generation, Mining and Metals as well as Infrastructure Constructions projects.

We cover all aspects of projects, from the initial planning, budgeting and engineering to the final delivery.

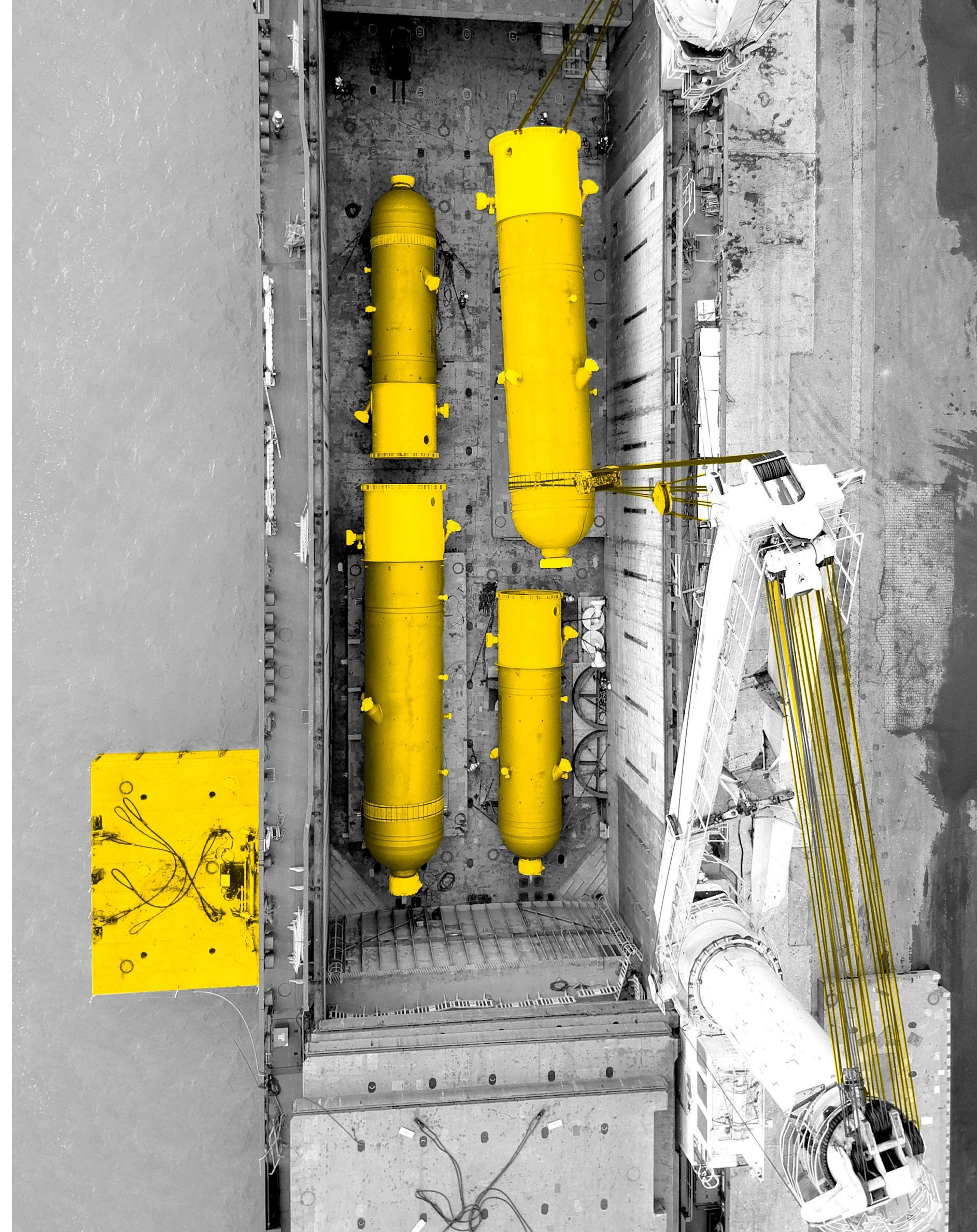


Break Bulk & Heavy Lift Chartering Services

We provide safe and cost efficient solutions based on our expertise in engineering and risk management. Our in-depth knowledge of the freight industry and our extensive network of ship-owners, port terminals, packing companies, as well as other valued partners involved assures we can deliver a comprehensive service.

KWE commits to provide

- Industry leading chartering solutions
- Professional risk management
- Work performed in compliance with industry standards including **KWE's** group policies.





Out of Gauge & Heavy Lift

Large oil & gas fractionating columns, locomotives or the largest power plant components – *nothing is too big and nothing is too heavy.*

KWE's project division offers access to a wide range of special equipment. Articulated tractor units with multiple axles and engines generating up to 800 bhp combined with a wide range of different trailer skips, articulated lorries and low loaders are available 24/7.

Self propelled modular transporters (SPMT) allow us to easily overcome even the most challenging topographical geometrical circumstances.



Air Chartering

KWE provides premium airfreight services to meet critical deadlines with guaranteed transit times. Being recognized as top ten player in the global airfreight market we maintain longlasting relationships to airlines. Our industry experience assures our customers access to any type of cargo aircraft, anywhere, anytime.

Our airfreight portfolio includes

- Aircraft chartering
- Express service
- On-board courier
- Standard airfreight





Transport Engineering & Control Tower

KWE's Transport Engineering Solution Process (TES) creates visibility to the project process, helping us to identify cost saving opportunities within a project resulting in a transport solution that creates value for all parties involved.

Our dedicated team acts as commercial and operational control tower offering turnkey forwarding solutions and engineering services in all stages of the project lifecycle.

- Cargo Transport Engineering
- Risk Assessment
- Lashing and Securing Plans
- Lifting Drawings
- Method Statements
- Motion Sensing
- Rigging and Lifting Studies
- Stowage Plans
- Swept Path Analysis
- Route planning / Feasibility
- Transport Monitoring
- Project Control Tower
- Commercial Support
- Project Planning
- Vendor Management
- On-Site Management



“Global Top 10 Solution Partner”

-A Global Brand Born in Japan-



Bogdan Dima
Head of Project Cargo EMEA

Team Leader, creative and a single-minded determination in finding solutions supporting customers project business.

- *Lloyd's Marine Academy* - Certificate in :
 - Heavy Lifting
 - Chartering
 - Cargo Survey
 - Commercial Management & Procurement
 - Marine Consultancy
 - Marine Disputes & Arbitration
- *Institute of Chartered Shipbrokers* - Certificate in :
 - Maritime Codes & Conventions
 - Advanced Diploma in Shipping Business
- *Project Management Institute* - Certificate in Project Cargo Management
- *Oxford University* - Diploma for Executive Leadership Program



Marc de Beunje
Commercial Head of
Project Cargo EMEA

Sales Development and Operational excellence within the freight forwarding industry, 8 years with Kintetsu World Express EA B.V at the European Head quarters handling clients in the Oil & Gas sector for project Air and Ocean Charter business. Highly efficient in a fast paced multitasking environment to accomplish objectives with creativity.

- *MBA at the open University of Japan, Global Management*
- *Project Management Institute* - Certificate in Project Cargo Management

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EMEA Headquarters

Neptunusstraat 19
Hoofddorp 2132 JA
The Netherlands

GLOBAL OFFICES

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Corporate Headquarters

EMEA
Belgium, Czech Republik, France, Germany, Ireland, Italy,
Netherlands, Romania, Russia, Saudi Arabia, Sweden,
Switzerland, UAE, United Kingdom

AMERICAS
Canada, Mexico, United States

EAST ASIA & OCEANIA
Australia, China, Hong Kong, South Korea, Taiwan

SOUTHEAST ASIA
Cambodia, India, Indonesia, Malaysia, Philippines,
Singapore, Thailand, Vietnam



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Octavian Stanciuc
Operations Manager
Project Cargo EMEA

Proficient and Clear understanding of special projects & oversize cargo transportation.
Deploys an Analytical approach in handling projects with a central focus on logistical operations, management and overall safety.
Responsible, self starter with strong ethical and moral values when dealing with clients and vendors..



Anthonia Botescu
Operations Co-Ordinator
Project Cargo EMEA

Organized and driven individual with great communication skills.
Anthonia applies her skillset supporting communication with all stakeholders pertaining to planning and coordination of projects with local **KWE** entities.

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AMERICAS
Canada, Mexico, United States

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Australia, China, Hong Kong, South Korea, Taiwan

SOUTHEAST ASIA
Cambodia, India, Indonesia, Malaysia, Philippines,
Singapore, Thailand, Vietnam





Certificate of Membership

We hereby certify that

**Kintetsu World Express
B.V. Constanta Branch**

is a registered member (178975) of BIMCO
for

2021


David Loosley
Secretary General & CEO, BIMCO

- **BIMCO is the world's largest direct-membership organization for shipowners, charterers, shipbrokers and agents and has over 100 years experience in providing advice to the shipping industry.**
- **Measured by tonnage, around 60% of the world's merchant fleet is covered by a BIMCO membership.**
- **As a BIMCO member KWE has access to:**
 - Latest shipping market analysis and market reports
 - Updates on security warnings and war risks including piracy and drug smuggling
 - BIMCO's tried and tested guidance and checklist on fixing a contract
 - Explanatory notes for BIMCO's contracts and clauses
 - Up to date status information on 1800+ ports around the world including holidays
 - Networking with other BIMCO members
 - Direct expert advice
 - Credit checks on subcontractors
 - Contractual and commercial topics
 - Environment, Health & Safety topics
 - Route planning
- **KWE is one of the few international forwarders with a BIMCO membership. As BIMCO member, KWE is a recognized as a major player and trusted partner in the shipping industry.**

